

CAREERS OPPORTUNITIES

We are one of ICT leading companies providing fixed network telecommunications services covering Broadband, Dedicated Internet, Managed WiFi, Managed ICT Services and IP Telephony (Xkomm). Our company located in Plaza Sentral, KL Sentral.

Currently we have an urgent job opening for position:

Junior Sales Executive

Job Scope

- Works with Management to create and execute the overall business strategy for sales and marketing
- Perform daily sales activities for prospecting calls, appointments, presentations, proposals, and sales closure.
- Monitor progress of sales order to ensure timely delivery.
- Maintain contact with all clients in the market area to ensure high levels of clients' satisfaction.
- Keep abreast of product applications, market conditions, competitive activities and industry trends.
- Writing and editing copy for inbound marketing purposes (emails and e-newsletters) and communications about company products, events, industry news, etc
- event management, market development and client acquisition

Requirements:

- Possess at least Diploma or Bachelor's Degree in Business, Marketing or any related field.
- Strong customer service mindset, with effective negotiation, interpersonal and communication skills.
- Able to work independently, reliable and team player.
- Basic knowledge of Microsoft Office Software.
- Applicants must be willing to work in Klang Valley area.
- Fresh graduates are encouraged to apply.

Remuneration & Benefits:

- Basic salary
- Travelling allowance
- Annual leave
- Medical

Send Your Resume To: info@xmt.com.my